

# Intelligence Gathering Guru Panel

- Moderator – Dr. Jerry Lucas, President, **TeleStrategies**
- Panel:
- Alexander Hoessrich, Managing Director, **ATIS systems**
- Dan Thornton, **SS8 Networks**
- Rudolf Wunschuh, Business Development Manager LIMS, **Utimaco Safeware AG**
- Karanvir Singh, President, **Kommlabs**
- Shai Issler, VP Marketing and Business Development, **NICE Systems**
- Chris Macfarlane, President, **ETI Connect**
- Andrea Formenti, CEO, **AREA**

# IP AND THE INTERNET

THE GOOD, BAD AND UGLY

Regarding

Lawful Interception, Criminal Investigation and  
Intelligence Gathering

Presented By:  
Dr. Jerry Lucas  
President  
TeleStrategies

ISS World Europe  
1 October 2008  
Prague, CZ

# MY PERSPECTIVE

## The Ugly

Are IP and Internet developments that have no meaningful LI solutions today no matter how much money you have to spend. Only Legislative actions can have immediate impact.

## The Bad

Are IP and Internet developments that can be addressed regarding LI and Intelligence Gathering but the solutions are expensive.

## The Good

Are Lawful Intercept, Criminal Investigation and Intelligence Gathering Developments that are made possible because of IP and the Internet.

# Top Ten IP and Internet Challenges

## The Ugly

1. IP Identity Management
2. Encryption
3. File Exchange Networks
4. Synthetic Worlds
5. IP Traceback

## The Bad

6. Increasing Access Speeds and Data Clutter
7. Exploding IP Applications
8. CDR Availability
9. P2P Communications
10. Open Wireless Systems

# THE GOOD NEWS

1. ISS For Telecom ROI
2. CDR Mining
3. Social Networks
4. Data Fusion Centers
5. Web 2.0 Mashups
6. Web 3.0
7. Regulatory/Legislative Developments
8. Standards (e.g. ETSI/TC LI)
9. ISS Vendor Commitment
10. LEA/DHS/DoD Awareness

# AUDIENCE QUESTIONS?