

# SPONSORSHIP CONTRACT

For: ISS World Asia Pacific, Kuala- Lumpur, December 3-5 2013

Sponsorship Level: ASSOCIATED LEAD SPONSOR

Price: \$ 14,200,00

The undersigned company, HT SRL, (hereinafter "Sponsor") wishes to sponsor the above referenced TeleStrategies' event ("Event") in accordance with the terms and conditions set forth in this agreement ("Agreement"). Subject to the approval of TeleStrategies, Sponsor shall have the right to engage in and conduct the activities described in Exhibit A attached hereto and incorporated by reference into the terms and conditions of this Agreement.

Sponsor acknowledges that, without liability to TeleStrategies, TeleStrategies may cancel, postpone, delay or curtail the Event in the event that acts of God, war, government regulation or condemnation, disaster, strike, curtailment of transportation facilities, unavailability of accommodations or any other event which, in TeleStrategies' sole opinion and estimation, make it illegal, impossible, impractical or imprudent to hold the Event. Sponsor is advised that Convention Cancellation Coverage is available through most major insurance carriers. Sponsor agrees to indemnify and hold harmless TeleStrategies and its officers, directors, agents and employees, successors and assigns from and against any and all actions, suits, claims, demands, debts, obligations, losses, damages, costs, expenses (including reasonable attorney's fees and court costs) and all other liabilities which may be asserted by third parties arising out of Sponsor's performance or nonperformance of this Agreement or from any breach by Sponsor of the Agreement. Notwithstanding anything contained herein to the contrary, TeleStrategies' maximum liability to Sponsor for TeleStrategies' performance, non-performance or breach of this Agreement shall be limited to the Sponsorship Amount paid by Sponsor under this Agreement.

**Payment and Cancellation** – Sponsorship contracts must be signed and accompanied full payment or by a signed corporate purchase order. If Sponsor fails to pay for the sponsorship as scheduled, Sponsor is still liable for the amount due per the contract but shall forfeit its right to participate as a Sponsor. In addition, if the Sponsor has not paid TeleStrategies any amounts due and payable to TeleStrategies at or prior to the time of the Conference under any purchase order, advertising invoice or other contract or agreement with TeleStrategies, then TeleStrategies may terminate the Sponsorship Contract and the Sponsor shall forfeit its right to participate as a Sponsor and shall lose fee paid. Sponsor is not entitled to any refund should it cancel its participation.

HT SRL  
Sponsor Company Name

MARCO BETTINI  
Name and Title of Sponsor's Contact Person

VIA MOSCOVA 13  
Sponsor Address

+39 02 29060603  
Sponsor Contact's Phone Number

MILAN | 20121 - ITALY  
City/ST/Zip

we.bettini@hackingteam.it  
Sponsor Contact's Email

Fax Number:

HT 39 02 63118946

The undersigned hereby represents and warrants that he/she has the authority to bind Sponsor to this Agreement:

[Signature]  
Signature of Authorized Representative

[Signature]  
Signature of TeleStrategies' Representative

VALERIANO BODESCHI - LEGAL REPRESENTATIVE  
Printed Name and Title of Signatory

Patiana Lucas, Director Business Development  
Printed Name and Title of Signatory

06/08/2012  
DATE

\_\_\_\_\_  
DATE

**Fill out both this page and Attachment A. Sign and date both pages.  
Fax both pages with a cover sheet to Tatiana Lucas at 703-893-3197**

**ATTACHMENT A:**

**LEVEL OF SPONSORSHIP (CIRCLE BELOW)**

- |   |   |
|---|---|
| <input type="checkbox"/> Lead Sponsor                               | <input checked="" type="checkbox"/> Associate Lead Sponsors |
| <input type="checkbox"/> Continental Breakfast/Morning Break        | <input type="checkbox"/> Lunch                              |
| <input type="checkbox"/> Exhibiting Sponsor                         | <input type="checkbox"/> Afternoon Break                    |
| <input type="checkbox"/> Tabletop (Please review description below) |   |

Display materials must be confined to the top of the table and may not exceed a height of 3 feet from the top of the table nor the 6 foot table width. No items may be displayed from the floor, e.g. floor easels and backdrops are not allowed. Floor space in front and back of the table and to the side of the table must be kept completely clear of promotional and display materials.

- |  |
|--|
| <input type="checkbox"/> Tote Bag Sponsorship      |
| <input type="checkbox"/> Logo CD Sponsorship       |
| <input type="checkbox"/> Badge Holders Sponsorship |

**MATERIALS REQUIREMENT:**

Sponsor must supply corporate logo in required high-resolution EPS format on signing of contract

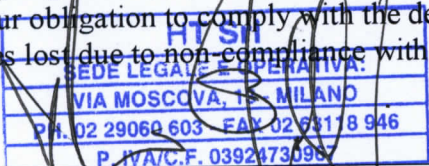
**DEADLINE:**

Items listed in Materials section must be delivered to Tatiana Lucas by **November 3, 2013**

**PAYMENT SCHEDULE:**

All contracts must be accompanied by 100 percent payment or a corporate purchase order to secure the sponsorship.

By signing below, my company agrees to the terms and conditions outlined above. My company understands that it is our obligation to comply with the deadlines specified and that TeleStrategies will not be responsible for monies lost due to non-compliance with deadlines.



Signature of Authorized Company Representative

Date

06/08/2012

Signature of TeleStrategies' Representative

Date