



Application Form

MILIPOL QATAR 2012

9th international exhibition of internal State security

26-28 November 2012
Doha Exhibition Centre
www.milipolqatar.com

Please complete this Application Form and return it to:
EDS* - MILIPOL QATAR 2012

Immeuble Le Wilson - 70, avenue du Général de Gaulle
92058 Paris La Défense Cedex • France
Tel: +33 (0)1 76 77 13 14 • Fax: +33 (0)1 53 30 95 40

*EUROPEENNE DE SALONS, a French SAS having a share capital of 1 089 471 € - RCS Nanterre N° 401 138 029
Intra-Community VAT N° FR-89 401 138 029

MILIPOL QATAR OFFICE:

Ministry of Interior • Administrative Annex Building • West Bay
P.O. Box 22284 • Doha • Qatar
Tel: +974 44 41 1818 • Fax: +974 44 41 6262

BOX RESERVED FOR ORGANISER USE	
Date received	Customer N°
Application form N°	Sales contact

You are registering your company as a:

Direct Exhibitor Pavilion Organiser

1. YOUR COMPANY

APPLICANT

Company name **HT SRL**
 Address **VIA MOSCOVA 13**
 Postcode **20121** Town **MILAN** Country **ITALY**
 Telephone **+39 2 29060603** Fax **+39 2 63118946**
 E-mail **info@hackingteam.it** Website **www.hackingteam.com**
 NAF (trade sector) code _____ SIRET N° (company registration N°) _____
 Intra-community VAT N°* _____ RCS N° (trade register N°) _____
 If you are a subsidiary company of a group: Name of group _____ Country _____

*compulsory

NAME OF YOUR COMPANY EXECUTIVES

EXHIBITION MANAGER**

Mr. Mrs. Miss • Surname **BETTINI** First Name **MARCO**
 Direct tel. **+39 2 29060603** Fax _____
 Mobile _____ E-mail** **m.bettini@hackingteam.it**
 Function **SALES MNGR**

** This person is based at the applicant or correspondence address, and will receive all information relating to the organisation of your participation to the exhibition (Ex.: Login/Password for your On-line Exhibitor Area).

SALES DIRECTOR

Mr. Mrs. Miss • Surname _____ First Name _____
 Direct tel. _____ E-mail _____

MARKETING/COMMUNICATION DIRECTOR

Mr. Mrs. Miss • Surname _____ First Name _____
 Direct tel. _____ E-mail _____

LEGAL REPRESENTATIVE/MANAGING DIRECTOR

Mr. Mrs. Miss • Surname **BEDESCHI** First Name **VALERIANO**
 Direct tel. **+39 2 29060603** E-mail **v.bedeschi@hackingteam.it**

INVOICING ADDRESS (if different from that of applicant)

Company name _____
Address _____
Postcode _____ Town _____ Country _____
Contact Person _____
Direct telephone _____ Fax _____ E-mail _____
Intra-community VAT N°* _____

*compulsory

ADDRESS FOR CORRESPONDENCE (if different from that of applicant)

Company name _____
Address _____
Postcode _____ Town _____ Country _____
Contact Person _____
Direct telephone _____ Fax _____ E-mail _____

This address will be used for all mailings regarding your stand and preparations for the exhibition. Please give a postal address as correspondence may be sent by registered letter and other means of delivery.

LISTING / REFERENCING

Name under which your company should appear in the alphabetical list of exhibitors, in the catalogue, on your stand signboard (if shell scheme stand), on the official floor plans and on all other documents: (maximum 25 characters)

H A C K I N G T E A M

Legal forms and any other legal terms are to be omitted. The organiser accepts no responsibility for any errors in the insertion.

2. YOUR ACTIVITY

YOU ARE (Please select only 1 option)

Manufacturer/Producer Agent/Consulting firm Institutional Organisation Other:
 Distributor/Importer Systems assembler Association

YOUR COMPANY'S BRANDS AND PRODUCTS/SERVICES

REMOTE CONTROL SYSTEM

YOUR EXHIBITS NOMENCLATURE (extract)

Your company main* exhibits: 1 3 *compulsory • Your secondary exhibits:

Please refer to the classification below:

- | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 Electronics - IT / Computing
1.1 Radio / Telecommunications /
Transmissions
1.2 Bugging / Debugging
1.3 Surveillance and access control
1.4 Other applications /
Measurements /
Authentication, etc...
1.5 Computing
1.6 Artificial intelligence
1.7 Systems assembler
1.8 GIS Geographical Information
Systems | 2 Mobility
2.1 On land
2.2 In the air
2.3 Sea and river
2.4 Equipment and fittings
3 Consultancy - Training -
Services
3.1 Consultancy
3.2 Training
3.3 Services
4 Arms - Ammunition
4.1 Weapons
4.2 Ammunition / Pyrotechnics | 4.3 Special equipment
5 Optics - Optronics
5.1 Sighting equipment
5.2 Image processing
5.3 Equipment and fittings
6 Fabrics - Special equipment
6.1 Technical fabrics
6.2 Apparel
6.3 Individual and group equipment
7 Specific fields and
technologies
7.1 Emergency equipment
7.2 Logistic support equipment | 7.3 Physical security
7.4 Laboratory equipment /
Forensic science
7.5 Mine clearance / Bomb disposal
7.6 Armour
7.7 Detection
8 Others
8.1 Government authorities /
Groups / Association
8.2 Specialist press |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

YOUR SECTOR(S) OF ACTIVITY

Your company main* sector: L *compulsory • Your secondary sector: H

Please refer to the classification below:

- | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| A Data protection - Information
and Communication Systems
B Economic and industrial
intelligence
C Systems integration
D Risk analysis and management | E CBRN
F Civil defence
G Forensic science services
H Law enforcement
I Anti-terrorism - Special forces
J Protection of industrial and
sensitive sites | K Fight against organised crime
L Security of public places - Urban
security
M Transport security
N Port and airport security -
Border control | O Road safety
P Security of financial systems
Q Prison sector
R Oil and gas sector
Z Others |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|

3. YOUR STAND

YOU ARE A DIRECT EXHIBITOR (or a Pavilion Organiser)

COMPULSORY DIRECT EXHIBITOR PACK

... 1 x 405 €

- Exhibitor registration and administrative fees
 - 1 full company page published in the official exhibition catalogue
 - 1 copy of the catalogue
 - "Exhibitor" badges (4 per 12 sq.m)
 - Access to the Press Centre
 - Internet link with the exhibitor website (over a 2 year period)
 - The company name and stand number appear on all the exhibition web lists, floor plans, visitors plans
 - "Visitor" invitations cards (Packets of 50)
- Please specify your requirements * x50 invitation cards

*compulsory

Direct exhibitor pack subtotal = 405 €

A

SPACE ONLY (minimum 24 sq.m)

..... sq.m x 335 €

- Demarcated area on the ground (no partitions, no raised floor, no carpet, no electricity)

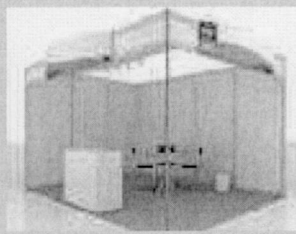
Space only subtotal = €

B

SHELL SCHEME STAND (minimum 12 sq.m)

15 sq.m x 410 €

- Felt carpet on the ground (no raised floor)
- Separation Partitioning (depending on neighbouring stand)
- Fascia
- 1 standard signboard per open side of the stand
- 1 electric socket 220 volts, 13 Amp.
- 4 x 100 W track mounted spotlights (for 12 sq.m.)
- Daily stand cleaning during the period of the exhibition
- Furniture: 1 table + 3 chairs + 1 low lockable cupboard + 1 paper wastebasket



(Non contractual picture)

Schell scheme stand subtotal = 6150 €

C

OPTION : Corner(s)

(1 corner = 2 open sides)

1 corner(s) x 160 €

Option subtotal = 160 €

D

YOU HAVE PARTNER(S) ON YOUR STAND

Details in section 6 – Please join the compulsory declaration form

CO-EXHIBITOR PACK

.....Co-exhibitor(s) x 405 €

A Co-exhibitor is a company with which you share your stand and which does not necessarily have legal or commercial ties with your company

- Same services as the direct exhibitor (see above)

PAVILION EXHIBITOR PACK

.....Pavilion exhibitor(s) x 405 €

A Pavilion exhibitor is a company present on your regional or national Pavilion

- Same services as the direct exhibitor (see above)

REPRESENTED COMPANY PACK

.....Represented company(ies) x 225 €

A Represented company is a company the products/brands of which you represent, for example your subsidiary, distributor, parent company or principal.

It must have legal or commercial ties with your company.

- Inclusion in the printed lists and plans
- Mention in the official exhibition catalogue (no full company page)

Partner companies subtotal = €

E

OVERALL TOTAL A + B + C + D + E = 6715 €

IMPORTANT - VAT: We would like to draw your attention to the fact that new regulations regarding VAT on the services for which we are invoicing became effective since 1st January 2011, in application of European Directives 2008/8/EC and 2008/9/EC. The implementation of these rules by the French Tax Authorities means that we must invoice all exhibitors without VAT.

Your order number to be stated on the invoice (if required in your accounting department) :

4. CONDITIONS OF PAYMENT

PAYMENT SCHEDULE

Payment is to be made to the deadlines and according to the terms hereinafter

• **Before 27/07/2012:**

1st instalment: must be included with your Application form. You will be sent an invoice when payment is received.

The first payment is of 50% of OVERALL TOTAL = 3357,50 € (page 3)

Balance: the second payment of the invoice **must be received no later than 27/07/2012**

• **Any registrations received after 27/07/2012:** must include full payment of all sums owed by the exhibitor.

PAYMENT BY (tick the appropriate box)

Cheque made payable to: EDS - Milipol Qatar 2012 (for French exhibitors only)

Address: EDS - Milipol Qatar 2012

Immeuble Le Wilson - 70, avenue du Général de Gaulle - 92058 Paris La Défense Cedex - France

Bank transfer: EDS - Milipol Qatar 2012

Bank address: BNP PARIBAS PARIS ETOILE ENTREPRISES - 83, avenue du Général de Gaulle - 92200 Neuilly-sur-Seine - France

Bank code	Branch code	Account N°	Digit bank code	Bank domiciliation
30004	00813	00010670107	51	BNP PARIBAS PARIS ETOILE ENTREPRISES
IBAN: FR76 3000 4008 1300 0106 7010751			SWIFT/BIC: BNPAFRPPGA	

All bank transfer fees are payable by the exhibitor. A copy of the bank transfer notice must be included with your application form.

5. YOUR COMMITMENT

- ✓ I hereby request to be registered as an exhibitor at MILIPOL QATAR 2012.
- ✓ I hereby declare that I have taken due note of the general terms and conditions for the leasing of exhibition floor space and fitting out of stands, and of the Milipol Qatar 2012 specific regulations, (I have a copy of the latter). I accept all the clauses unconditionally and hereby waive any recourse against the organiser.
- ✓ I acknowledge that I have taken out all insurance necessary to cover my civil liability and that of all persons participating directly or indirectly in the execution of my activities and/or those of my company, for all bodily injury, material damage and consequential loss caused to others during my participation and/or that of my company in the exhibition (including during the assembly and disassembly periods).
- ✓ I assume responsibility for ensuring that any other companies present at my stand observe the general terms and conditions for the leasing of exhibition floor space and fitting out of stands. I shall bear responsibility for any violation of the aforementioned terms and conditions by other companies present at my stand and undertake to guarantee the Organiser against any recourse, disputes, charges, impositions or miscellaneous

outlays which might arise as a result of these companies with respect to their involvement in the Exhibition.

The information you provide on this form is mandatory and is used by the Organiser for commercial, advertising and statistical purposes and can be passed on to third parties. In accordance with the modified Data Protection and Civil Liberties law of 6 January 1978, you have the right to access, correct or delete any information held that concerns you by writing to the Organiser: EDS MILIPOL - COMEXPOSIUM Group - 70, avenue du Général de Gaulle - 92058 Paris La Défense Cedex - France.

- I hereby give my consent to: company EDS MILIPOL and the companies of COMEXPOSIUM Group to use information about me under the above conditions
- I do not give my consent to: company EDS MILIPOL and the companies of COMEXPOSIUM Group to use information about me under the above conditions.

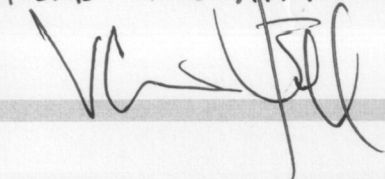
Name of signatory (in capital letter) : **V. BEDESCHI**

Position of signatory in company : **CEO**

Date **7 February 2012**

Signature preceded by the words « Read and approved ».

READ AND APPROVED



Company stamp

