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 | **MAY 2013 NEWSLETTER**  |

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| Dear Industry Colleague, Greetings from the [DIMDEX 2014](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/d07e8c0cca1b01e1/97954b9776843bed/l.rana@hackingteam.com) team and welcome to our May 2013 newsletter!As I'm sure you've heard by now, DIMDEX is set to return in 2014 and will be held between the 25-27 March at the Qatar National Convention Centre in Doha. DIMDEX 2014 will be held under the continued patronage of **Sheikh Tamim Bin Hamad Khalifa Al Thani**, **Crown Prince of Qatar** and hosted by the **Qatar Emiri Naval Forces** with the full support of the **Qatar Armed Forces**. [DIMDEX 2014](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/d07e8c0cca1b01e1/97954b9776843bed/l.rana@hackingteam.com) is set to grow considerably on previous editions, with new categories, regions and organisations being engaged. Our monthly newsletter will keep you updated with all the exciting developments happening at DIMDEX 2014 as well as the latest from the industry.  |

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| **Industry News:**

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| South Korea and the United States started on Monday two-day joint naval exercises off the east coast involving a US nuclear-powered aircraft carrier, South Korean media reported. Earlier in the day, the 97,000-ton USS Nimitz (CVN 68) left the southeastern port of Busan for the drills with South Korea's navy in the East Sea near Pohang, the Yonhap news agency quoted a senior military official as saying. | **ROK Navy and US Navy started a joint naval exercise off the Korean east coast**South Korea and the United States started on Monday two-day joint naval exercises off the east coast involving a US nuclear-powered aircraft carrier, South Korean media reported. Earlier in the day, the 97,000-ton USS Nimitz (CVN 68) left the southeastern port of Busan for the drills with South Korea's navy in the East Sea near Pohang, the Yonhap news agency quoted a senior military official as saying. [Read more](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/6f6dd7966f87e946/97954b9776843bed/l.rana@hackingteam.com)…  |
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| MBDA, Europe's leading missile manufacturer, and Lockheed Martin, manufacturer of the MK 41 Vertical Launch System (VLS), have entered into a Memorandum of Understanding (MoU). Under the terms of this MoU both companies agree to jointly explore the market for the integration of MBDA naval missile systems into Lockheed Martin launching systems, plan for all necessary common developments and, more broadly, pursue mutually beneficial opportunities. | **MBDA and Lockheed Martin join forces, enter MoU for integration of naval missile systems**MBDA, Europe's leading missile manufacturer, and Lockheed Martin, manufacturer of the MK 41 Vertical Launch System (VLS), have entered into a Memorandum of Understanding (MoU). Under the terms of this MoU both companies agree to jointly explore the market for the integration of MBDA naval missile systems into Lockheed Martin launching systems, plan for all necessary common developments and, more broadly, pursue mutually beneficial opportunities. [Read more](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/612adddb5ee59295/97954b9776843bed/l.rana@hackingteam.com)…  |
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| Besides Brazil, Saab identified future demand for naval fighters in countries like India, Italy and the UK, which, in the coming years will be commissioning new aircraft carriers in their navies. According to Saab, there is a real and viable market for this type of aircraft. Aiming this market, the company is already developing a naval version of JAS-39 Gripen, which aims to be a variant of its newest product, the Gripen NG (Next Generation). This new version was named Sea Gripen. | **Saab promotes its "Sea Gripen", a possible naval variant of the Gripen NG fighter jet**Besides Brazil, Saab identified future demand for naval fighters in countries like India, Italy and the UK, which, in the coming years will be commissioning new aircraft carriers in their navies. According to Saab, there is a real and viable market for this type of aircraft. Aiming this market, the company is already developing a naval version of JAS-39 Gripen, which aims to be a variant of its newest product, the Gripen NG (Next Generation). This new version was named Sea Gripen. [Read more](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/7d0f193c28b059af/97954b9776843bed/l.rana@hackingteam.com)…  |
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| **DIMDEX News:**The DIMDEX show is delighted to welcome back both **Navantia** and **Damen Shipyards**. Having invested considerable time and resources in the region these companies will be showcasing their shipbuilding capabilities, further enhancing their regional and global reputation.

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| http://02a59ae.netsolhost.com/campaign/dimdex/images/dimdex2.gifNavantia, a Spanish public company that belongs to the SEPI (a state-owned enterprise subordinate to the Spanish Ministry of Economy and Treasury), is a world leader in the products it offers:  ■  Design and construction of hi-tech military vessels and civil vessels. ■  Design and manufacturing of control and combat systems. ■  Technology transfer.■  Overhauls and alterations of military and civil vessels.■  Support to the Service Life of its vessels and systems.■  Diesel engine manufacturing.■  Turbine manufacturing.  | http://02a59ae.netsolhost.com/campaign/dimdex/images/dimdex1.gif |
| Navantia's culture is a blend of innovation, customer focus, quality services and solutions, talented professionals and commitment to society and the environment. |

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| http://02a59ae.netsolhost.com/campaign/dimdex/images/dimdex4.gifWhen it comes to defence and security, Damen Shipyards offers a unique portfolio of proven vessels ranging from 7m - 200m. Damen designs and delivers from Interceptors till Auxiliary Ships. Experience: Our experience dates back to 1875 when Damen Schelde Naval Shipbuilding was founded. Over the past 50 years DSNS has continuously designed, built and developed naval surface combatants and auxiliaries for the Royal Netherlands Navy and other navies worldwide. Its current order portfolio includes four OPV's, one Joint Logistic Support Ship (JSS), for the Royal Netherlands Navy and a Sailing Training Vessel for the Royal Navy of Oman.  |

[Join Navantia and Damen at DIMDEX 2014](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/87245cf862eb985b/97954b9776843bed/l.rana@hackingteam.com) |

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| **Overseas Trade Visits:**In order to further develop DIMDEX as truly international exhibition the [DIMDEX 2014](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/d07e8c0cca1b01e1/97954b9776843bed/l.rana@hackingteam.com) team, led by Brigadier Al-Ansari and Colonel Al-Haroon, have been visiting a number of leading international trade shows. The team visited the Langkawi International Maritime and Aerospace Exhibition and the International Maritime Defence Exhibition in Singapore with the objective of increasing awareness and interest within the APAC market. April also saw the team travel across the globe to Ocean Business in Southampton, Sea Air Space in Washington and LAAD in Rio de Janeiro. The response across the board was positive with international pavilion support finalized and contracts signed for the 2014 show. [**Featured Exhibitor Categories**](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/18197f6f77c85d27/97954b9776843bed/l.rana@hackingteam.com)**:** It's not just vessels that contribute to the MENA region's naval and maritime procurement plans. Complementary Maritime Domain Awareness, Maritime Security and Naval Defence Capabilities are all expected to boost spending in the near future. New exhibitor categories include, Unmanned Systems, Naval Aviation, Training and Simulation and Offshore Critical Infrastructure Protection. Check out the DIMDEX website for further information.

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| http://02a59ae.netsolhost.com/campaign/dimdex/images/airlink.gif | **DIMDEX Announces New Freight Forwarder:** The DIMDEX team understands the importance of delivering the best possible freight forwarding services to our exhibitors. With this in mind we have appointed Airlink International Qatar WLL / GT Exhibitions as the new official freight forwarder for DIMDEX 2014. Significant global experience combined with a local on-the-ground presence in Doha will ensure the smooth running of DIMDEX 2014 for all participants.  |

We'll be back in June with further news. In the meantime, to reserve your space at this growing international exhibition, please contact the DIMDEX team at [sales@dimdex.com](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/a1778a16a97cdf91/97954b9776843bed/l.rana@hackingteam.com) or on **+971 4 435 6101**. We look forward to welcoming you to Doha! Kindest regardsThe DIMDEX Team  **Join us on**   http://02a59ae.netsolhost.com/campaign/dimdex/images/Linkedin-Logo.gifP.S. [Early booking discounts](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/f1dbd72b6070fe42/97954b9776843bed/l.rana@hackingteam.com) are still available for a limited period of time. [Contact us](http://www.icebase.com/go2.shtml?s1WJxHHtyiSqYjsa/ff671deaf4becb5a/97954b9776843bed/l.rana@hackingteam.com) today to make sure you reserve your space at the best possible price.  |

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