International Network & Pavilion Country Coordinator

- Guangzhou Bayern Messe Co., Ltd POC: Mr. Morris Chu Tel: + 86-20-6283 9718 Email: bayern_messe@126.com

- WES Worldwide Expo Services (Shenzhen & Shanghai) Ltd POC: Ms. Cindy Chen Tel: +86-755-26528480 ext, 816 Email: cindy chen@wesexpo.com.cn

FINLAND, DENMARK. NORWAY, MONTENEGRO, SERBIA, MACEDONIA, **HUNGARY, SLOVENIA ESTLAND, LATVIA,** LITHUANIA. SWEDEN, POLAND, **GREECE, ROMANIA &** BULGARIA

POC: Mr. Stephen Ori Tel: +49 228 6483 105 Email: stephen.orr@mpgbonn.de

GERMANY CCO Creative Consulting GmbH

POC: Ms. Edith Rimner Tel: +49 (0)89 9009 83 - 54 Email: e.rimner@cco-germany.eu Website: www.cco-germany.eu

Ediconsult Internazionale

POC: Ms. Ida De Mari Tel: +39 010 583 684 Email: fiere@ediconsult.com Website: www.ediconsult.com

NETHERLAND Gielissen Interiors & Exhibitions

POC: Mr. Jan Van Grinsven Tel: +31 (0)40 235 36 37 Fax: +31 (0)40 235 36 98 Email: jan.van.grinsven@gielissen.nl

RUSSIA **ROSTEC State Corporation**

POC: Mrs. Alexandra Alexanina Tel: +7 495 287 25 25 * 2887 Fax: +7 495 697 14 78 Email: a.e.alexanina@rostec.ru

SINGAPORE

Asia Pacific Events Management POC: Mr. Steven Foo Tel: +65 9623 9902 Fax: +65 6733 4110 Email: apem28@ymail.com or stevenfoo@asiapam.com

SLOVAKIA

S.G.S. - EXPO, spol. s r.o. POC: Mr, Vladimir Schrotter Tel: +421 2/635 370 84 Email: vlado.schrotter@gmail.com

SPAIN & PORTUGAL

FAIRS & EXHIBITIONS

POC: Mr. Antonio Terol Garcia Tel: +34 91 310 29 98

antonio@terolgarcia.e.telefonica.net

SOUTH AFRICA ARMSCOR

POC: Mr. Kallie Vlok Mr. Andre King Tel: +27 12 428 2075 Fax: +27 12 428 2045

Email: kalliev@armscor.co.za. andrek@armscor.co.za

TAIWAN

WES Worldwide Expo Services Ltd POC: Ms. Sonya Chaw Tel: +886 2 2598 2630 ext.108 Email: sonya chaw@wesexpo.com

TURKEY

Tuyap Fairs and Exhibitions Organisation Inc

POC: Ms. Evren Begec Tel: +90 (212) 886 68 43 Email: evrenbegec@tuyap.com.tr

UNITED KINGDOM

UK Trade & Investment (UKTI) POC: Mr. Gregson Spring

Mr. Dave Harris Tel: +44 (0)20 7215 5000 Email: gregson.spring@ukti.gsi.gov.uk, david.harris@ukti.gsi.gov.uk

USA

CONTACT YOUR LOCAL REPRESENTATIVE

U.S. Commercial Service POC: Mr. Mario Simaniuntak Tel: +62 21 526 2850

Email: mario.simanjuntak@trade.gov

Fax: +62 21 526 2855

Flight Navigation Systems Helicopter Systems Helicopters Military Aircrafts RPV, Drone Systems

Ammunitions

Anti-Tank Weapons Explosive Grenade Launchers Mortars Pyrotechnic Ignitors/Detonators

ARMS & AMMUNITIONS

EXHIBIT

PROFILE

& EQUIPMENT

AIRBONE PLATFORM SYSTEM

Airbone Development Systems

COMMAND, CONTROL, COMMUNICATION AND INFORMATION

Communication Security Counter Measures Data Handling Data Links Electronic Equipment Electronic Security Systems Electronic Warfare Radio Equipment Simulation Systems System and Equipment

TRAINING/DESIGN CONSULTANCY

Risk Analysis and Control Training Schools Training Systems

ELECTRONIC SYSTEMS

Antennas **GSM Jamming** Mobile Communications Radars Radio/Telecommunications

Transmission Satelite Transmission Surveillance & Access Control Transmitter/Receivers

APPARELS

Bullet Proof Protection Facial Protection Footwear Gas Masks Protective Clothing Uniforms

LAND BASED PLATFORMS

Air Traffic Control Equipment Airfield Equipment Ambulances Anti Aircraft Vehicles Armoured Vehicles Bridging Vehicles Logistic/Cargo Vehicles Personnel Carriers Tanks Transporters Weapon Carriers

SEA BASED PLATFORMS AND **EQUIPMENT**

Amphibious Warfare Mission Support Ship Ships/Landing Crafts Submarine Submersible Systems & Equipment Warships, Craft and Systems

RESEARCH & DEVELOPMENT

This list serve as a guide only. Please contact the organiser for details

JOIN THESE INDUSTRY LEADERS

Communications Tech.)
Diehl Defence Land Systems GmblDigital Acoustics
Digital Solution International
Diratama Jaya Mandiri, PT
Dirgantara Indonesia, PT (Persero)
Disposal Services Authority (DSA) ok & Perkapalan Kodja Bahari, PT & Perkapalan Surabaya, PT

stitute of Technology DSA Exhibition And Conference

AS ELEKTRONIK Gmbl ection Systems

nesia, PT (Persero) . strial Indonesia. P AN LONG Tech & Trade

oens Group uck Texti**l**es

on ımar Sp. Z.o.o ımar Zolnierz S.A. ımi Hardana Sakti, P ark Sdn Bhd

didian ERPILLAR Marine Engine Consulting Gmb

sultina Pte Ltd

(Persero) ng In Optical. Co., Ltd. osan Corporation Mottrol BG osan DST

Sdn Bhd DSEI 2013 DSME (Daewoo Shipbuilding & Marine Engineering) Dunia Marine Internusa DuPont DURAMAX Cutless Bearing LDIS Pardubice, s.r.o.

ELNO
Embraer S.A.
EMT Ingenieurgesellschaft mbH
Enerchem (S) Pte Ltd
Enindo Mitratama, PT
Enterprise Control Systems
Environmental Systems Research Institute, Inc (ESRI) System Co., Ltd omax Corp. RA a.s. REZ GROUP

SS (Eve Safety System) ventide XCALIBUR ARMY spol. S r. o. Exhibit Media

Fargo Faun Trackway Federal Service for Military-Technical Cooperation of Russia Federal State Unitary Enterprise "Gas-turbine Engineering Gas-turbine Engineering
Research and Production Centre
"Salut"

Federal State Unitary Enterprise «wecnanical Engineering Research Institute» (FSUE "NIMI") Research Institute» (FSUE "NIMI")
If Systems
Hyer Detence, LLC
Hyertruck
FNSS Savunma Sistemleri A.S.
FORCE 21 Equipment Pte Ltd
Forensic Pathways
FORMS SAVINMA SISTEM
FORMS SAV

Garwood Industries GAVIS GAVIS General Dynamics C4 Systems GEW Technologies (Pty) Ltd GIDS Gielissen Interiors & Exhibitions Gifas

GIDPSAERO
Global Aviation Spares Pty Ltd
GLOBE TRADE spol. S r.o. Prague
GMF AeroAsia
GPS Source, Inc. Hagenuk Marinekon HAIX®-Schuhe

Hamilton Jet Hanwha Corporation Harris Corporation Hasuda Graha, PT Hawker Beechcraft Corporation Hawker Pacific Pty Ltd Heli Tow Cart

dustan Aeronautics Limited Hoffman Engineering Corporation Hofz Indonesia, PT Hogue Honeywell Aerospace & Defense Honeywell International Howaldstwerke Deutsche Werft HT Holster Huber + Suhner

Hughes Huta Stali Jakosciowych S.A. Huta Stalowa Wola S.A. Hutchinson Defence & Security HWA Create HWA Create Hytera Communications Co., Ltd Hyundai Heavy Industries Co., Ltd. Hyundai J. Comm Co., Ltd I Media Group EF 2013 MAN d.d. KONJIC I INMAIN d.G. KUNJIC Indela Design Department Indo Pacific Communication & Defence, PT Indonesia Maritime Magazine Indonesia Maritime Security Coordinating Board (Bakorkamla) "Indonesia National Air Carriere

nesia National Air Càrriers Association (INACA) nesia Shipping Gazétte nesian Aircraft Maintenance Shop Association (IAMSA) onesian Institute Of Sciences (LIPI) donesian National Defence Forces (Markas Besar TNI) donesian National Police (Kepolisian

ICTech Ltd Ietherlands Industries for Defence and Security

NVLS
USG "Research & Production
Association "IZHMASH"
Omni Integer Pte Ltd
OMNIPOL a. s.
Orange Media Group
Ordnance Factory Board
Otokar Otomotiv ve Savunma Sanayi A.S

OTS
Ovation Systems Ltd
Pacific Technology Indoraya, PT
Pal Indonesia, PT (Person)
Palindo Marine Shipyard, PT
Panorama Timur Jaya, PT
Pasifik Satelit Nusantara, PT
Peakbeam System
Pelican endu**l**um AB By Spectracom

nco Sp. Z o.o. ndad PT (Perse Aerospace Industries

da Pusaka, PT

Defence & Aerospace A

ation of Textile Industrie

Nex1 Co. Ltd.

(MIDES)

a Systems, s. r. o. SIT pristroje spol. S r. o. a & Herzegovina Solutions Pte Ltd

Material Relations stry of Defence of The Republic esia f Defense Industry of aijan Republic f Economic Affairs, ulture and Innovation

eeled Tractor Plant International Tradindo, P t Utama, PT ublishing Group I-Defence Systems Ltd Iti Integra, PT

ologies man, PT (SRITEX) protected for Defence

rog Scientific-Research Institute

amid rima Aman. PT (Special Opsi

Radar & Radio Comm.

ce Australia

. Bersama, PT

areen Book osian Air Force (TNI

a Asia Pacific

GINEX d.d. GORAZDE

) Udara) ian Army (TNI Angkatan

ian Navy (TNI Angkata

Persada Aman Sentosa, PT Phillips 66 Phonak Communications AG PHOTONIS Night Vision IL (Palawira Jaya Lestari) Policske strojirny a.s. Polish Chamber of Commerce Polus-STS Polyform oongsan Corporation ower Glory Machinery, PT

Powersonix Precision Technologies Pte Ltd PRETIS d.d. VOGOSCA sm Defence saka Avu Bahari PT

er-SGI (Asia) Pte Ltd. en World Indonesia, PT 10BARRIER RADIORARRIER RAMET C.H.M. a.s. RealViz. Inc. RealViz, Inc. Recon Robotics Inc. Redbox Power International Renault Trucks Defense Research & Production Center ia Utama, PT

search Electronics International search Electronics Limited tech Communications inmetal Air Defence AG Rigol Technologies, Inc Rippel Effect Systems (Pty) Ltd Rizki Abadi, PT

Rohde & Schwarz GmbH & Co.KG Rohde Schwarz ROKETSAN Missiles Industries Inc. Rosebank Engineering Pty Ltd Rosoboronexport JSC Royal Brunei Technical Services UAG Ammotec AG uag Aviation

binum-Engineering ssian Technologies State Corporation ab AB aba Wijava Persada, PT gem - Defence Security

amsung Thales amsung Thales SanCheong Co.,Ltd. Sand Storm Sapura Thales Electronics Satria Wijaya Schneider Indonesia, PT SCHOTTEL – SRP CPP Propeller

Sikorský Helitech Silvus Technologies

immel Difesa Sinar Kokoh Persada, PT Sinfrared Pte Ltd / Xenics

JSHC "Topaz" kywave Mobile Communications Inc.

ientific Industrial Concern "Manufacturing Engineering" CS Technologies Pte Ltd E "Malyshev's Plant" E "UkrSpetcExport" Sea and Land Technologies Pte Ltd Sea Tel Seginus, Inc Sekai Electronics

Sekai Electronics
Sekolah Tinggi Penerbangan
Indonesia (STPI)
Sekolah Tinggi Penerbangan
Darat (STTAD) / Lemjiantek
Sekolah Tinggi Teknologi Angkatan
Laut (STTAL)
SELEX Galleo
Sellier & Bellot JSC
Sentra Surva Fixialava PT

FTE "SpetsTechnoExport" shanghai Surrey Polymers Co., Ltd shark Links, PT sheares Technologies Pte Ltd shinMaywa Industries Ltd e Zaklady Mechaniczne S.A. orsky Aircraft Corporation

Singapore Manufacturing Federation Singapore Technologies Kinetics Ltd Sintel Italia S.p.A

INCODEFENCE 2014 EXPO & FORUM

THE 6TH INDONESIA'S OFFICIAL TRESERVICE DEFENCE EVENIT "World Defence Technology Improvement"

5 - 8 November 2014 **Jakarta International Expo Kemayoran** Jakarta - Indonesia



The Republic Indonesia

Official Publication

www.indodefence.com

Supporting Publications











APDR DEFENCE ADI TECHNOLOGY PERAJURIT

LAND WARFARE MILITARY AMERICAN KANNA - 💥 📆 👭





















Official Online Daily News





PT Napindo Media Ashatama JI. Kelapa Sawit XIV Blok M1 No. 10 Kompleks Billy & Moon - Pondok Kelapa Jakarta 13450, Indonesia Phone: 62-21 865 0962, 864 4756/85 Fax.: 62-21 865 0963 E-mail: info@indodefence.com

THE 6TH INDONESIA'S NO.1 OFFICIAL TRI - SERVICE DEFENCE EVENT

"World Defence Technology Improvement"



Ministry of Defence of The Republic Indonesia will once again host The 6th Indonesia's No. 1 Official Tri Service Defence Event - INDO DEFENCE 2014 Expo & Forum will be held from 5 - 8 November 2014 at JIExpo Kemayoran, Jakarta - Indonesia. INDO DEFENCE 2014, the 6th in its series, will host over 800 exhibitors from 50 countries and 20,000 delegates and trade visitors. This is back of the overwhelming success of Indo Defence 2004, 2006, 2008, 2010, 2012 will undoubtedly be the platform for international defence industry to showcase a full range of military products and technology to meet the increasing demand of the local defence industry.

INDO DEFENCE has proven to be the event where key decision maker gather. This exhibition provides a perfect interactive platform for the defence forces to assess the best products and technology to cater for their respective defence-related requirements. Besides, it also presents an ideal opportunity to the military for entering into collaboration and joint ventures with Indonesian defense industries and partnerships.

We expect to welcome more than 31 pavilion countries:

India

Indonesia



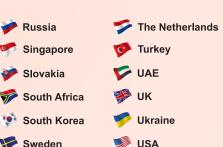












FULL SUPPORT FOR INDO DEFENCE 2014



"Indo Defence Expo & Forum has oeen a regular biennial event in Jakarta, Indonesia since 2004, and as an previous events, I am confident that ndo Defence 2014 will live up to its eputation as the region's most ffective platform for senior defence

officials and defence industry players to interact and share experiences, as we collectively seek to promote global peace and unity"

Purnomo Yusgiantoro Minister of Defence of The Republic Indonesia



"With the rapid evolution of technology and ported by the enactment of Law No. 16/2012 on ne Defence Industry, the Directorate Genera! of efense Potencial, the Ministry of Defence of the epublic of Indonesia offers its undivided support to he organizer for hosting Indo Defence 2014 Expo & Forum, We believe this event enables fruitful

exchanges regarding defence technology and advancements for the safekeeping of our nations and the region as a whole."

Dr. Timbul Siahaan **Acting Director General of Defence Potential** Ministry of Defence of The Republic Indonesia

Indonesia, the largest country in Southeast Asia plays a key

strategic role in the geo-political development in the region.

In addition, with its vast geographical spread, the need to

upgrade its military equipment and technology is critical in

maintaining the country's security. At the same time, the

Indonesian Defence Industry has embraced the concept of

cooperation and joint ventures in promoting the growth of this

sector. It is not surprising that Indonesia is the bright spot for

INDO DEFENCE Expo & Forum is designed to offer you the

most cost effective marketing opportunity to gain access to

top military and defence officials and decision makers in one

location. Make sure you benefit from this biannual event.

vendors of military technology and services in the region.

FACT ABOUT HOST COUNTRY

Indonesia is located in the intersection of the Pacific Ocean, along the Malacca Straits and the Indian Ocean. Over Half of all international shippings sail through Indonesian seas and straits. Increasingly, Indonesia is playing a more important and strategic roles in global affair. Indonesia emerge as a key player on cross-cutting international policy issues such as climate change and The global financial architecture, which will have direct and indirect impacts on business and investment decisions.

In The Year 2013:

1. Capital

2. Population

3. Export

4. Import

5. GDP 6. Inflation Rate

7. Income Per Capita

9. Key Economic

10. Language

(as per April 2013)

(as per April 2013)

8. Central Bank Rate (BI) : Oil and Gas, Mining, Agriculture,

11. Indonesia's economic growth remained relatively high, even

Jakarta

: 240 Million (Year 2012) : USD 60,176 Billion

: USD 62,114 Billion

: 5,9 %

: 5,90 % (as per June 2013)

: USD 4,000.00 (Year 2013) : 6,50 % (as per July 2013) Source

Manufacturing

Bahasa Indonesia, English number two in Asia after China.

INDO DEFENCE 2014 INTERNATIONAL FORUM



Top defence personnel from the region are expected to attend at Indo Defence 2014 International Forum to share experiences and address key issues facing the region. The forum will provide the perfect opportunity for defence and security professionals practitioners to networks with industry leaders.

For more information on speaking opportunities, please contact

Ms. Erike Brigitha Tel: (62-21) 8644756/85, 8650962,

Fax. (62-21) 8650963, or E-mail: erike@indodefence.com/ erike.napindo@gmail.com

INDO DEFENCE 2014 - THE TRACK RECORD

Making your decision on Indo Defence 2014 is easy. Here's is the summary of Indo Defence 2012 report:

TOTAL PARTICIPANTS: 603 Companies (including principals/agents from 45 countries)

NUMBER OF COUNTRIES/ REGIONS: Total Countries: 45 Countries

OFFICIAL DELEGATIONS: 152 from 23 countries

TOTAL OVERALL VISITORS: 18,950

TOTAL SQUARE METRES: a. 21,462 m² GROSS **b.** 10.917 m² NETT

SHOW HIGHLIGHTS:

1. During the Presidential visit on the 10th of November 2012, President Susilo Bambang Yudhoyono and First Lady Ani Bambang Yudhoyono reviewing Indo Defence 2012 exhibition

2. Spectacular Aerobatic Shows from Jupiter Aerobatic Team (JAT) Air Force and Pegasus Team Air Force



MARKET UPDATE

· Asean Market Fantastic

The government is ready to meet the needs of defense industry market-based main weaponry system (alutista) in the Asean region which is fantastic value up to U.S. \$ 25 billion this year. Source: Bisnis Indonesia, 24 May 2013

· Indonesian military wants more missiles & helicopter gunships The Indonesian military is planning to acquire more firepower, with around \$1.5 billion budgeted for missiles and helicopter gunships. Source: http://www.abc.net.au/news/2013-02-14/indonesianmilitary-set-to-bolster-firepower/4517924

· Indonesia next to build cyber defence force

Indonesia will follow the example of the United States. China. South Korea and other countries and set up a cyber defence force, according to media reports.

Source: http://www.itnews.com.au/News/344965,indonesia-next-tobuild-cyber-defence-force.aspx

HERE'S WHY YOU CAN BENEFIT FROM **INDO DEFENCE 2014 EXPO & FORUM**

- Indo Defence 2014 is focused event covering the complete spectrum of this sector, which includes Airborne, Land Based & Sea Based Platforms Systems & Equipments: Command, Control, Communication & Information and etc.
- Indo Defence 2014 will bring together key decision makers from the various defence authorities and companies in the region. Indo Defence 2014 is also targeted at hundreds of senior officer.
- from the provinces in Indonesia. • Indo Defence 2014 is perfectly timed to take full advantage of the business opportunities arising from the increase in budgets

allocated for defence project.

 Total Industry support from Indonesian authorities, institutions and international publications

SPONSORSHIP OPPORTUNITIES



The Indo Defence 2014 Sponsorship Packages is designed with you, the customers in mind. We want to help you ensure your participation at Indo Defence 2014 not only meets the goals you set but to provide you with so much more exposure, hence more than justifying your company's presence at the show. Each sponsored item or activity or event comes with specific target audiences in mind and will help provide excellent pre-show publicity, on-site publicity and branding as well as prolonged exposure even after the show!

These packages and programmes are not fixed to its original structure as we will be happy to work with you to custom-make a particular sponsorship item/activity or event.

Please contact Ms Ika Angelia at:

E-mail: comdept@napindo.com, Ph: +6221 8650962 to discuss the wide range of opportunities available to you.

DON'T TAKE OUR WORDS FOR IT. **HERE'S WHAT THE EXHIBITORS SAID:**

"It is a good exhibition. The main companies in defense field are represented.

Juan De La Cueva - NAVANTIA

"The exhibition is a perfect gate to the Indonesian market offering interesting business opportunities for next year." Zdenek Burian - Omnipol

"Potential possibility to promote our product." Fyodor Lobanok - Virtual Technologies

"The participants are very generous and exciting. It can expand our link for business."

PT. INTI (Persero)

"It create opportunities to do business with other nations thus increase the income from exports."

PT. Persada Aman Sentosa

"Many visitors, especially from local market." Konstantina Iosif - Theon Sensors SA

THE VENUE



Widely recognized as the supreme exhibition and convention venue in Indonesia, the Jakarta International Expo Kemayoran, Jakarta, Indonesia is located in the most prominent business district. It is support with modern facilities such as conference room, restaurant, trading room, large parking area and surrounded by 4 & 5 star hotels.

PROFESSIONAL ORGANISER



INDO DEFENCE 2014 Expo & Forum is organised by PT Napindo Media Ashatama

Our success is credited to an experienced team of staff dedicated to providing the best service and support to our exhibitors, visitors, speakers and delegates. In addition, PT Napindo Media Ashatama works closely with key government ministries and departments, embassies associations and institutions in ensuring that the events organised contribute positively to the related industries.

PT Napindo Media Ashatama is a leading exhibition & conference organiser in Indonesia responsible for Indo Livestock Expo & Forum, Indo Feed Expo & Forum, Indo Dairy Expo & Forum, Indo Fisheries Expo & Forum, ASPACPOL Expo & Forum, Indo Security Expo & Forum, Indo Firex Expo & Forum, Indo Water Expo & Forum, Indo Waste Expo & Forum. Indo Renergy Expo & Forum, Indo Defence Expo & Forum, Indo Aerospace Expo & Forum, Indo Helicopter, Expo & Forum, Indo Marine Expo & Forum.

CONTACT

PT. Napindo Media Ashatama JI. Kelapa Sawit XIV Blok M1 No. 10 Komp. Billy & Moon Pondok Kelapa Jakarta 13450 Indonesia Phone: +6221 8650962, 8644756/85. Fax.: +6221 8650963

Local Industry (Indonesia) contact: Ms. Lisa Rusli

Project Manager M: +62 8151822716 E-mail: yulisa@napindo.com / yulisa.napindo@gmail.com

International contact - Ms. Erike Brigitha Malonda

Project Manage M· +62 8159254215 F-mail: erike@indodefence.com erike.napindo@gmail.com

- Mr. Rinaldi Wahyu Arkiat Project Executive M: +62 8568555135 E-mail: aldi.napindo@gmail.com/ aldi@napindo.com

COST OF PARTICIPATION

Outdoor Space US\$ 348 / sq.m (Min. 60 sq.m) Bare Space Only US\$ 598 / sq.m (min. 15 sq.m)

Walk-on Package US\$ 698 / sq.m (min. 12 sq.m)

Needle punch carpet, white polyester laminated for back wall and two (2) sidewall, fascia board, adhesive vinv lettering for exhibitor's name and booth number on the fascia board, power point 6 amp/ 1ph, fluorescent light (40 watts), reception desk, folding chair. Trash bin.



For further information & pricing please contact the organiser

* The above costs exclude VAT 10%