

Proposal

F R E E M A N

Quote#: 1
 Job #: ISS
 Show: ISS

Location: Washington
 City: Washington, DC
 Date:

Booth#: 10 x 20
 Type:

Name: Simonetta Gallucci
 Company: Hacking Team
 Address:

Phone:
 Fax:
 Cell:
 Email: simonetta@hackingteam.com

Acct. Mngr: Dan DiPietro
 AE Branch: Washington DC Baltimore
 Company: Freeman
 Address: 9900 Business Parkway
 Lanham MD 20706
 Phone: 301-918-7993
 Fax: 301-459-9893
 Cell: 301-672-6382
 Email: Dan_DiPietro@freemanco.com

FREEMAN SERVICES:

TSS P/N	DESCRIPTION	QTY	UNIT \$	TOTALS
STRUCTURE:				
	Custom Rental Exhibit	1	0,00	0,00

DESCRIPTION	QTY	Unit \$	TOTALS
FLOORING:			
Prestige 10' x 20' Carpet	200	5,35	1,070,00
Padding	200	1,65	330,00

DESCRIPTION	QTY	Unit \$	TOTALS
FURNISHINGS:			
Black Diamond Arm Chair	3	185,00	555,00
Black Diamond Stool	1	144,10	144,10
Counter	1	456,25	456,25
SoHo Café Table 30" x 36"	1	239,05	239,05

DESCRIPTION	QTY	Unit \$	TOTALS
LIGHTING FIXTURES:			
			\$0,00

SIZE	DESCRIPTION	QTY	Unit \$	TOTALS
GRAPHICS:				
				\$0,00

ELECTRICAL SERVICES:				\$0,00
		0	0,00	0,00

AUDIO VISUAL SERVICES:				\$0,00
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Freeman does not provide monitors. Price is estimated.

LABOR:				\$0,00
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TOTAL & ACCEPTANCE:				\$2.794,40
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FREEMAN SERVICES:

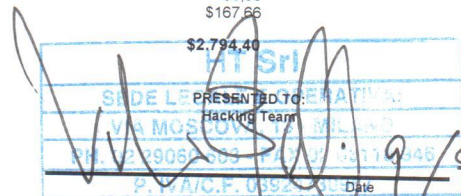
STRUCTURE	\$0,00
FLOORING	\$1,400,00
FURNISHINGS	\$1,394,40
LIGHTING	\$0,00
GRAPHICS	\$0,00
OTHER SERVICES	\$0,00
ELECTRICAL SERVICES	\$0,00
AVW/TELAV AUDIO VISUAL SERVICES	\$0,00
TELECOMMUNICATIONS	\$0,00
CLEANING SERVICES	\$0,00
6% TAX	\$167,66

TOTAL

\$2.794,40

PRESENTED BY:
F R E E M A N

Dan DiPietro



Proposal

F R E E M A N

TERMS & CONDITIONS:

Our services to you are comprehensive. As agreed to, Freeman will provide a rental exhibit program that includes these essential features:

- a. In-house handling, fabrication & packaging of all rental materials.
- b. Shipment of all rental materials to and from show site.
- c. Delivery of all rental materials to and from the exhibit space.
- d. Complete installation & dismantle of all rental materials.
- e. On-site supervision and customer assistance.
- f. All graphics are inkjet or vinyl as indicated above and all graphics are understood to be produced from exhibitor supplied usable art disk.

NOTE: All items are to be considered rental unless otherwise noted.

ANCILLARY SERVICES:

If applicable, ALL ancillary services (those services NOT directly provided by Freeman such as electrical, telephone, etc) can be provided on behalf of exhibitor by Freeman. ALL Third Party Services will be charged a 35% coordination fee over and above the actual invoiced amount. The above quoted Third Party Services are ONLY a budgetary ESTIMATE for the purpose of this proposal. Exhibitor will be invoiced for the actual amount of the service plus the 35% coordination fee.

PRODUCTION:

To begin production of this order, the following items must be returned to Freeman no later than

- a. A signed copy of this proposal.
- b. Payment in full.
- c. A completed copy of attached "Method of Payment" form.
- d. All artwork necessary for exhibit graphic production.

When production time is shortened, labor and materials cost over and above the quoted amount can and will occur. Therefore, orders received after the above noted date will be subject to a 30% increase to the prices quoted in this proposal.

A 100% cancellation fee will be applied to an item cancelled after receipt of this signed proposal.

Any changes, additions, revisions, modifications or adjustments made prior to or at show site are not included in the proposal and will be

TERMS:

100% payment is due by

The signed proposal and method of payment form should be mailed or faxed to the attention of Dan DiPietro at Freeman in Lanham, MD.

MODIFICATIONS:

Please notify us if any of the services, materials or drawings included in this proposal that are not to your exact specifications. We welcome the opportunity to make revisions as needed to secure your business.

NOTE:

The above pricing is for budgetary purposes only and DOES NOT include any items other than those specifically described above. All changes, additions, revisions, modifications or adjustments that are made at show-site and/or are NOT included in this proposal will be invoiced on a time and material basis. Charges for damage to rental items will apply.

NOT INCLUDED:

Electrical service including labor and equipment, show-site labor to assist with exhibitor owned graphics, products, etc., shipping and material handling (drayage) of exhibitor

owned properties, and any ancillary service or item not included in this proposal, unless noted above. All additional items that are not included in this proposal will be invoiced on a time and material basis and are payable prior to the close of the show.

Dan DiPietro

